



GREYSTONE

ENERGY SYSTEMS INC

CORPORATE BROCHURE



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GREYSTONE
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ABOUT US

Greystone Energy Systems Inc. is internationally recognized as one of the largest ISO registered manufacturers of HVAC sensors and transmitters for Building Automation Management Systems. Through leading-edge design technology, prompt technical support, a commitment to providing our customers the highest level of service, and over 40 years of experience designing, manufacturing and supplying HVAC sensors and transmitters, we are proud to have established a worldwide reputation as an industry leader.

In 2021, Greystone became part of the Bemsig Group; a group of innovative and fast-growing companies providing products in building automation and metering. The group is operating in Europe, North America, The Middle East, and Asia, with the ambition to build the most comprehensive portfolio of products within the smart buildings market.

In 2024, Quatrosense Environmental LTD. (QEL) joined the Bemsig Group as a subsidiary of Greystone Energy Systems Inc. QEL has built a very strong reputation in the gas detection market, offering a wide range of toxic, combustible, and refrigerant gas detection equipment for commercial and industrial applications, a very complimentary mix to the existing Greystone product line.

In 2024, Armstrong Monitoring Company was also acquired by the Bemsig Group as a wholly owned subsidiary of Greystone. The addition of Armstrong strengthens the portfolio with a comprehensive gas detection offering across commercial and industrial sectors. Key application areas include parking garages, warehouses, service bays, and more.

OUR MISSION

We are a global family engaged in socially responsible and inclusive operations world-wide. As a provider of high quality sensing and measuring devices to the HVAC industry, we are committed to providing competitively positioned products of superior quality with the following objectives:

- Our customers receive superior value.
- Our employees and business partners share in our success.
- Our shareholders receive a superior return on their investment.

OUR VISION

To be the premier independent global supplier of high quality sensing and measuring devices to the HVAC industry. This vision is realized through our dedication to:

- Providing exemplary service to our customers.
- Adhering to strict quality standards.
- Our ongoing quest to advance the state of the industry through R&D.
- The genuine pride we take in our work.

OUR LEADERSHIP

Over the past 40 years, Greystone has experienced continuous growth. An integral part of our growth strategy was to develop both a strong management team; tasked with advancing sales growth, and supporting and fostering a value-based organization that is committed to its mission statement and vision to become the premier independent global supplier of high quality sensing and measuring devices for our industry.

The Greystone management team has been strategically built with some of the most talented and experienced manufacturing professionals. Our organization recognizes the value of diversified experience, and it is reflected within our leadership. Several of our team members have been with Greystone for over 20 years, allowing them to contribute an immense amount of industry and Greystone knowledge; while our newer team members bring decades of senior level management experience in manufacturing and international business along with extensive educational backgrounds.



Grand Opening Ceremony- New Headquarters in Moncton, Canada.

INDUSTRIES & CUSTOMERS

Greystone Energy Systems is proud to be a leading supplier of quality assured and approved sensors and transmitters for the HVAC industry. With a robust, competitively priced product line and superior technological competence, customers benefit on both price and performance.

Our customers' satisfaction and successes are our successes, so we strive to deliver devices that enhance the end user's ability to monitor and control equipment and environments with peace of mind. Whether it is a controls contractor for building automation jobs or an OEM seeking devices that enhance their own equipment's functionality, our sales team are at the ready to deliver high quality products that fulfill our customer's specific project requirements.

Typical installations of our HVAC sensors and transmitters.

- Commercial Buildings
- Hospitals
- Refrigeration
- Pharmaceuticals
- Green Houses
- Parking Garages
- Educational Institutes
- Sports Venues
- Data Centers
- Airport Terminals
- Manufacturing Facilities
- Correctional Facilities

We value our customer's experience and our sales team is committed to providing second to none customer service. Since its inception, Greystone's leadership has had a global focus on growth, expanding into the United States in 1987, into South East Asia in 1989, and further expanding into the Middle East in 1998. Most recently our market expansion has focused on South and Central America. With this global vision and representatives in 14 global locations, including offices in Canada, United States, United Arab Emirates, India, Singapore, Malaysia, and Australia, customers can be assured our sales team's years of combined industry experience and market knowledge will deliver the service, care and knowledge they deserve.

INTERNATIONAL GREYSTONE



OUR PRODUCTS

For over 40 years, Greystone Energy Systems has manufactured HVAC sensors and transmitters for building and energy management systems. Our expertise with sensory type devices and custom design engineering capability has complimented many original equipment manufacturers for building automation and direct digital control. Distributors, contractors, and facility engineers have trust in the Greystone brand delivering high quality, competitively priced products to their commercial and light industrial projects.



TEMPERATURE

Properly regulate temperature for optimum comfort, building preservation and equipment longevity.



HUMIDITY & DEWPOINT

Protect building structures, contents and processes by accurately monitoring and controlling humidity.



PRESSURE

Monitor, maintain and control the movement of air and liquid pressure for HVAC systems.



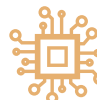
AIR FLOW

Measured to insure ANSI/ASHRAE Standards are adhered to and to determine Indoor Air Climate.



POWER

Status indication for various motorized equipment as well as feedback for maintenance requirements.



SIGNAL INTERFACES

Perfect for retrofits, equipment changes, where one signal exists but another signal is required or desired.



INDOOR AIR QUALITY

Air quality detection for Carbon Dioxide, Particulate Matter and VOC's for health and comfort



GAS DETECTION

Gas Detection- Toxic, Combustible and Refrigerant solutions for Health and safety



WATER DETECTION

Detection and alarm for water and other liquids to provide an early warning.



WIRELESS

Monitor and protect equipment from damage due to water leakage.



NETWORKING

BACnet® and Modbus communication protocols monitoring multiple points for system notification.



MISCELLANEOUS

Multiple products such as Relays and Power supplies to assist with project needs,



HORTICULTURE

Monitor indoor grow facility and allow control for optimum plant growing conditions.



CLEANROOM

Monitor critical spaces with accuracy and reliability

OUR COMMITMENT TO QUALITY & INNOVATION

We have built a reputation as a manufacturer deeply committed to upholding the highest standards of quality. As an ISO 9001:2015 certified organization, we maintain rigorous Quality Management practices throughout every facet of our operations—and expect the same level of excellence from our suppliers. Maintaining our ISO registration is more than a compliance exercise—it demonstrates our commitment to continuous improvement. We operate under a comprehensive Quality Management System, audited annually by an independent certification body. This rigorous process provides clear assurance of product reliability, consistency, and alignment with customer requirements.

Our commitment doesn't stop at certification. Innovation drives everything we do. Our design engineers develop advanced solutions to meet and exceed today's HVAC challenges, actively tracking industry trends and emerging technologies to inspire new product development. Collaboration is central to this effort—they work closely with customers' engineering and sales teams to create leading-edge products tailored to real-world needs.

Our commitment to quality and innovation ensures that every product we deliver is not only compliant but also forward-thinking, reliable, and designed to perform in the most demanding environments.



DRIVING PERFORMANCE

Through People, Processes, and Technology

PEOPLE



Our success begins with an experienced, skilled workforce committed to excellence. Supported by ongoing technical training and professional development, our team remains agile and responsive to evolving customer needs, new opportunities, and growth initiatives.

PROCESSES



We embrace Lean principles and a culture of continuous improvement to achieve operational excellence. By standardizing processes, reducing waste, and focusing on quality, we deliver products that consistently provide superior value to our customers.

TECHNOLOGY



Modernized production processes and advanced equipment form the backbone of our operations. Strategic investments in technology and training enhance product quality, improve efficiency, and minimize operational risk—keeping us at the forefront of innovation.

OUR FACILITY

Greystone's production and operational headquarters (NB, Canada) moved to a new location in 2025. With over 78,000 square feet of mixed office and manufacturing space, this new building is double the size of Greystone's previous space. This new state of the art facility was constructed to support increasing order fulfillment needs and Greystone's growing market position as a global leader in the supply of peripheral devices to the HVAC industry.

Design of Greystone's new headquarters began in 2023 and includes 37,000 square feet of modern office space, and 41,000 square feet of manufacturing and warehousing space with the potential to add 41,000 square feet on the same site as needed. The new building has 2 floors that accommodate modern offices and meeting rooms, a spacious production floor and warehouse, as well as amazing amenities, such as a Fitness Room, Lounge Area, Prayer Room, Training Room, Outdoor Patio Area, and more.

The new facility includes a focus on sustainability and in particular LEED Certification – a green building certification that recognizes best-in-class building strategies and practices, a premier mark of achievement recognized across the globe. Designed to meet LEED Gold standards, the new Greystone building was constructed from the ground-up using some of the most innovative green building techniques on the market today, such as increased energy efficiency, with solar panels, EV chargers for electric vehicles, a focus on effective Waste Management and more.



OUR SUSTAINABILITY COMMITMENT

Leading with Purpose

Sustainability is a core pillar of Greystone’s strategy and operations. We are actively minimizing our environmental impact and carbon footprint while creating long-term value for our customers, community, and the planet. Through responsible resource management, innovative practices, and global standards, we drive growth that benefits all stakeholders.

Our ISO 14001-certified environmental management system ensures accountability and continuous improvement. A three-stream waste program—green (organics), blue (recycling), and clear (landfill)—keeps our facilities aligned with best practices, supported by employee training and clear guidelines.

We have set ambitious carbon reduction targets validated by the Science Based Targets initiative (SBTi), aligning with the 1.5°C global climate goal. Our LEED-designed facility reduces Scope 1 and 2 emissions, and we’re advancing plans for Scope 3.

Recognition matters. EcoVadis ranks Greystone in the top 35% globally with a Bronze Medal. Ongoing reviews and annual ESG surveys guide our progress toward Gold as we strengthen our sustainability commitments across environment, human resources, health and safety, and information security.

At Greystone, sustainability isn’t a checkbox—it’s how we operate. Every initiative builds momentum toward a cleaner, smarter future.

SUSTAINABILITY JOURNEY

